

C. F. HOPKINS, PRESIDENT
AJAX METAL COMPANY

B. H. JOHNSON, VICE-PRESIDENT
R. D. WOOD & COMPANY

EARL S. SPARKS
SECRETARY-TREASURER

PHILADELPHIA
FOUNDRYMEN'S ASSOCIATION, INC.

ESTABLISHED 1891
INCORPORATED 1902
UNDER THE LAWS OF PENNSYLVANIA

DIRECTORS
GEORGE M. BENKERT
FAIRMOUNT FOUNDRY, INC.
H. H. COOKE
OLNEY FOUNDRY CO.
G. L. COPPAGE
PUSEY & JONES CORP.

DIRECTORS
J. A. DAVIES
WESTINGHOUSE ELEC. & MFG. CO.
L. U. PARK
PARK & WILLIAMS, INC.
C. WALTER YOST
THE MIDVALE COMPANY

MEETINGS
SECOND WEDNESDAY OF EACH MONTH
EXCEPT JULY, AUGUST AND SEPTEMBER
AT MANUFACTURERS' CLUB

OFFICE OF SECRETARY-TREASURER
1623 SANSOM STREET, PHILADELPHIA, PA.

February 4th, 1931.

Dear Sir:

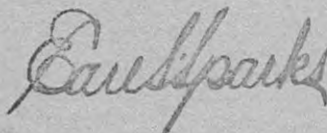
TRADE CUSTOMS IN THE BRASS FOUNDRY

Some brass foundrymen believe that it would be to the advantage of the industry locally to adopt uniform trade customs. Trade customs have been formulated by steel and iron founders groups. They contend that their use will clarify and define conditions generally accepted with respect to the purchase and sale of castings. Uniform customs should be made a part of all purchases and sales of castings, thus avoiding misunderstandings which in the final analysis are always unsatisfactory and frequently represent a loss, either to the customer or the foundry, that could have been prevented.

There is marked similarity in the customs for the steel and the iron foundry. The booklet on this subject by the Grey Iron Institute is enclosed. Please give it your earnest attention noting such changes or elaborations as would be desired for its use in the brass foundry and advise us if you will be willing to meet with other brass foundrymen to formulate trade customs for the brass foundry in this area.

Very truly yours,

PHILADELPHIA FOUNDRYMEN'S ASSOCIATION, INC.,



Secretary-Treasurer

ESS/C

Encl.